

Laboratories Credit Union
57th Annual Report
2010-2011



Laboratories Credit Union Limited
ABN 77 087 650 217 AFSL/ACL 240807

LABORATORIES
CREDIT UNION LIMITED

A.B.N. 77 087 650 217

Incorporated in Australia

30 June 2011
Complete set of financial Statements

Registered Office:

No. 1 The Village, Riverside Corporate Park, Julius Ave
NORTH RYDE NSW 2113

Chairman's Report Financial Year 2010 –2011

On behalf of the Board of Directors, it is my pleasure to present the fifty-seventh Annual Report of Laboratories Credit Union Limited, covering the 2010 – 11 financial Year.

LCU has delivered another good result for the year despite the uncertain and challenging economic environment. The result arises from our paramount objective of providing the best possible service to our members. We remain a conservative, risk-averse Credit Union sensitive to the needs of our members as well as the many changes in our external environment.

Although Australia has fared better than most Western countries after the Global Financial Crisis, the NSW economy has not had the growth of the resource-rich States. Consumer confidence has remained low with the NSW housing market showing low demand for home loans, the core business of your Credit Union.

In this tough environment, LCU still managed to return a strong surplus and achieved 6.1% growth in assets. LCU continues to offer high term deposit rates helping our members earn good returns in one of the safest banking environments in the world.

Financial Performance

As at June 30th 2011, LCU's assets had grown to just over \$123 million, and we achieved an after-tax surplus of \$493,000 (last year \$458,000). LCU's relatively low return on assets reflects the Board's philosophy that LCU should operate with the lowest possible fee structure in the interests of all its members.

LCU's low operating costs and minimal impaired loans and fraud costs contributed to a strong capital adequacy of 18.22%. Capital adequacy measures LCU's ability to meet its obligations relative to our exposure to risk. LCU has a low exposure to risk, so our capital adequacy is not only comfortably in excess of prudential requirements, but well above that of all the big four banks.

With continued deposit and loans growth, we expect an overall asset growth of around 8% as consumer confidence returns over the coming year. While the 2012 financial year will be a challenging one for LCU and its members, I am optimistic about LCU's future and its ability to continue to deliver superior returns to its members. We have much to celebrate with the achievements of the last 57 years. As the LCU enters a new era, we have a stable and strong Credit Union, the envy of many of our peers.

Member Communication

LCU's website continues to be an important means of communicating with our members. It is frequently reviewed and updated to ensure it remains current and relevant to your needs. We welcome feedback on the website to further improve our service.

Internet Banking

Internet banking is free, easy to use, and available to you anytime, anywhere; putting fund transfers and bill paying at your fingertips. Over 65% of our members use this service.

It is of concern that each year, online Australian banking customers are being defrauded of more than \$25 million. While our staff vigilantly seek out fraudulent transactions, how safe your money is from fraudsters to a large extent depends on you. Thieves are trying to lure us into divulging our personal details using increasingly sophisticated scams and software. Many consumers have fallen victim to phishing scams – hoax emails that look as though they're from an organisation such as a bank – designed to trick the unsuspecting into handing over their banking account numbers, passwords and PINs.

We are determined that LCU members do not join this ignominious group, which is why LCU offers its members internet banking through Netteller, one of the most secure internet banking services available. The recent update has increased security. Two factor authentication is now required when you add a new BPAY biller or a new BSB and account number. It will be necessary for you to either register for SMS Security or have an additional Transaction Authentication password. I recognise that this is a necessary inconvenience, but our friendly staff are here to help you. I encourage you to contact our staff if you have any questions concerning LCU's internet banking.

Remember, we will never ask you for personal information via email. If you receive an email asking for personal banking information, please delete the email and let us know. Keep ahead of the fraudsters, make sure your virus checker is up to date and check out our website for the latest information on fraud

Marketing

During the year LCU participated in the ABACUS mutual industry advertising campaign, which involved media releases on national television, radio and newspapers. We supported this campaign with the walking billboards promotions on the North Ryde site. The advertising has helped to lift consumers' awareness of Mutuals and the effect has been cumulative. The profile of Credit Unions was raised following the three waves of advertising. Raising awareness of Mutuals amongst the broader community is a big challenge which will take time. Your Board is committed to contributing to the next phase of this campaign. However, we can all play a role, as by far the most effective form of advertising is word-of-mouth. I encourage you to talk to your family and let them know you have found LCU to provide excellent personalised banking. We welcome younger members to join.

LCU arranged for Bridges Financial Services to hold two retirement seminars in Sydney; these were well attended by members.

LCU continues to support several charities such as *Canteen*, a national support organisation for 12 - 24 year olds who are living with cancer. Congratulations to Rhonda Hatton who braved the atrocious conditions in this year's City to Surf, Rhonda to raised over \$2300 for the charity. Members may have also noticed the bright yellow paraphernalia in our office as staff also support the Cancer Council's Daffodil day.

LCU is unique as it is the only Credit Union serving mostly staff from the Scientific Industry. We are proud to support the CSIRO Alumni and to sponsor Professor Brian Boyle's recent talk on CSIRO's Square Kilometre Array initiative. The importance of education was recognised some 20 years ago by LCU's Board when Mr Don Pendergast initiated the awarding of scholarships to members, or children of members, who have completed the HSC and are progressing to a tertiary institution or who have completed a TAFE Associate Diploma or Certificate. It was my pleasure in February to invite the Mayor of Ryde Mr Artin Etmekdjian to present the awards on this 20th Anniversary. We were fortunate to have Don at this presentation. Congratulations go to Mr T Broune, Mr M Wei

Chih, Ms R Griffiths, Ms K Vockler Mitchell, Mr. N Marnie, Ms J Noakesmith, Ms T Birch, Ms A Wilson, and Mr A Manusu are this year's scholarship winners. Some 140 scholarships have been awarded over the years.

The ongoing strength and stability of your credit union results from you, the members, but also the competent, friendly staff of your Credit Union.

Our General Manager Michael Sinclair and Assistant General Manager Leanne Harris deserve special credit, for making LCU such a friendly, cooperative yet efficient, compliant and reliable organisation. Our thanks also go to Eileen Thoms, Lyn Slatter, Terri Breen, Kerrie Griffiths, Rhonda Hatton, Susanne Tran, Jenny Vote, Nalini Mannie and Elizabeth Sinclair.

Congratulations to Leanne Harris who has completed her MBA at Newcastle University in December last year with credit however I should mention that she has also received several distinctions and high distinctions along the way. Susanne Tran has also completed her course work for her Bachelor of Commerce degree majoring in Accountancy and Finance. The Chairman wishes to thank Mr Frank Benito de Valle for his valuable assistance in mentoring Susanne.

In July 2011 Mrs Terri Breen retired from her position as Business Development Officer after 24 years of dedicated service to LCU members. On behalf of the Board I thank Terri for her invaluable service and guidance given to the LCU over many areas. LCU has employed a full time Marketing and Business Development Officer, Ashleigh Cassilles to help LCU capture the increased awareness of Credit Unions arising from the Abacus campaign.

I would like to thank the previous chairman, Mr Frank Benito de Valle for his guidance of your Credit Union over these turbulent three years. Thanks also go to your Board: Dr Anita Andrew, Ms Janine Clark (Chair of the Board Risk Committee), Mr Kieran Greene, Mr Ian McDonald (Executive Officer to the Board), Dr Tony Murphy, Mr Peter Steele (Chair of the Board Audit Committee) and Mr Frank Benito de Valle (Deputy Chair), for their valuable contribution to the governance of LCU. I would also like to thank Dr Fiona Cameron, Ms Allison Smart and Dr Scott Martin, Associate Directors, all of whom attend Board meetings by invitation and provide invaluable service and views to the Board.

Finally, I thank CSIRO and other organisations that employ our members, for their goodwill and access to premises for seminars and presentations.

Robert John Steele
Chairman

19 August 2011

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2011 Complete set of financial statements

DIRECTORS' REPORT

Your directors present their report on the credit union for the financial year ended 30 June 2011.

The credit union is a company registered under the Corporations Act 2001.

INFORMATION ON DIRECTORS

The names of the directors in office at any time during or since the end of the year are:-

Name	Position	Qualifications	Experience
R.J. Steele	Chairman	BSc., PhD, MBA., ARACI.	Chairman - since December 2010 Director - since March 2003 Finance Committee - since November 2005 Audit Committee - since November 2005
F. Benito de Valle	Deputy Chairman	B Econ. FAIDC Dip. FCIS FCPA	Director - since January 2000 Audit Committee - since November 2005
A.S. Andrew	Director	B.Sc. Hons., PhD, MEnv.Mgt.	Director – since January 2010 Audit committee – since November 2008
K.J. Greene	Director	B.A.	Director – since January 2000 Risk Committee - since November 2005 Audit Committee – since November 2008
J.E. Clark	Director	Grad Dip Bus Adm	Director – since December 2006 Risk Committee - since December 2006
A.B. Murphy	Director	BSc. , Hons.PhD	Director – since January 1998 Risk Committee - since November 2005
I.R.McDonald	Director	B.Comm	Director – since June 1982 Finance Committee - since November 2000
P.B. Steele	Director	CPA, Grad Dip Tech Management	Director – since January 1990 Finance Committee since November 2005 Audit Committee since November 2005
F. Cameron	Alternate Director for P.B.Steele		1 February 2011 to 21 May 2011
A.S.Martin	Alternate Director for J.E.Clark		4 February 2011 to 18 May 2011

The name of the Company Secretary in office at the end of the year is:-

Name	Qualifications	Experience
M. Sinclair	PNA, FAMI	Company Secretary – since 1986

Directors' Meeting Attendance

H = Meetings Held in the period of appointment.

A= Attended

Director	Board		Finance		Audit		Risk		Comments
	H	A	H	A	H	A	H	A	
A. Andrew	14	12			10	8			
F. Benito de Valle	14	13			5	4			
J.E.Clark	14	*13	2	2			6	6	*3 meetings attended by alternate
K.J.Greene	14	12			5	5	6	5	
I.R.McDonald	14	14	2	2					
A.B.Murphy	14	10					6	6	
P.B.Steele	14	*14	2	2	10	8			*6 meetings attended by alternate
R.J.Steele	14	14	2	2	5	5			

DIRECTORS' BENEFITS

No director has received or become entitled to receive during, or since the financial year, a benefit because of a contract made by the credit union, a controlled credit union, or a related body corporate with a director, a firm of which a director is a member or a credit union in which a director has a substantial financial interest, other than that disclosed in note 30 of the financial report.

INDEMNIFYING OFFICER OR AUDITOR

Insurance premiums have been paid to insure each of the directors and officers of the credit union, against any costs and expenses incurred by them in defending any legal proceeding arising out of their conduct while acting in their capacity as an officer of the credit union. In accordance with normal commercial practice disclosure of the premium amount and the nature of the insured liabilities is prohibited by a confidentiality clause in the contract.

No insurance cover has been provided for the benefit of the auditors of the credit union.

FINANCIAL PERFORMANCE DISCLOSURES

PRINCIPAL ACTIVITIES

The principal activities of the credit union during the year were the provision of retail financial services to members in the form of taking deposits and giving financial accommodation as prescribed by the Constitution.

No significant changes in the nature of these activities occurred during the year.

OPERATING RESULTS

The net profit of the credit union for the year after providing for income tax was \$ 493,047 [2010 \$ 457,948]

DIVIDENDS

Dividends relating to Tier 1 preference shares have been paid or declared during and since the end of the financial year amounted to \$ 58,775 [2010 \$ 47,746].

REVIEW OF OPERATIONS

The results of the credit union's operations from its activities of providing financial services to its members did not change significantly from those of the previous year.

The Result for the year was affected by :

Trading conditions during the financial year were extremely difficult due to the high cost of deposits, reduced loan funding resulting in extremely tight margins for the first two quarters of the financial year. These conditions are expected to ease when consumer confidence improves.

SIGNIFICANT CHANGES IN STATE OF AFFAIRS

Apart from this, there were no significant changes in the state of the affairs of the credit union during the year.

EVENTS OCCURRING AFTER BALANCE DATE

No other matters of circumstance have arisen since the end of the financial year which significantly affected or may significantly affect the operations, or state of affairs of the credit union in subsequent financial years.

LIKELY DEVELOPMENTS AND RESULTS

No other matter, circumstance or likely development in the operations has arisen since the end of the financial year that has significantly affected or may significantly affect: -

- (i) The operations of the credit union;
- (ii) The results of those operations; or
- (iii) The state of affairs of the credit union

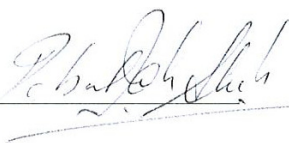
in the financial years subsequent to this financial year.

AUDITORS' INDEPENDENCE

The auditors have provided the declaration of independence to the board as prescribed by the Corporations Act 2001 as set out on page 4.

This report is made in accordance with a resolution of the board of Directors and is signed for and on behalf of the directors by:

Robert J Steele
Chairman



Frank Benito de Valle
Deputy Chairman



Dated this 21st day of September 2011.



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**DECLARATION OF INDEPENDENCE BY NEVILLE SINCLAIR TO THE DIRECTORS OF
LABORATORIES CREDIT UNION LIMITED**

As lead auditor of Laboratories Credit Union Limited for the year ended 30 June 2011, I declare that to the best of my knowledge and belief, there have been no contraventions of;

- (i) the auditor independence requirements of the *Corporations Act 2001* in relation to the audit, and
- (ii) any applicable code of professional conduct in relation to the audit.

A handwritten signature in black ink that reads 'N. Sinclair'.

Signed Neville Sinclair, Director
BDO Audit (NSW-Vic) Pty Ltd

Dated 21 September 2011

LABORATORIES CREDIT UNION LTD

ABN 77 087 650 217

2011 Complete set of financial statements

INDEPENDENT AUDITOR'S REPORT to the members of Laboratories Credit Union Limited

Report on the Financial Report

We have audited the accompanying financial report of Laboratories Credit Union Limited, which comprises the statement of financial position as at 30 June 2011, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date, a summary of significant accounting policies, other explanatory notes and the directors' declaration.

Directors' Responsibility for the Financial Report

The directors of the credit union are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the *Corporations Act 2001*. This responsibility includes establishing and maintaining internal control relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances. In Note 1, the directors also state, in accordance with Accounting Standard AASB 101 *Presentation of Financial Statements*, that compliance with the Australian equivalents to International Financial Reporting Standards ensures that the financial report, comprising the financial statements and notes, complies with International Financial Reporting Standards.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*. We confirm that the independence declaration required by the *Corporations Act 2001*, provided to the directors of Laboratories Credit Union Limited, would be in the same terms if provided to the directors at the time that this auditor's report was made.

Auditor's Opinion

In our opinion

- a. the financial report of Laboratories Credit Union Limited is in accordance with the *Corporations Act 2001*, including:
 - i. giving a true and fair view of the company's financial position as at 30 June 2011 and of its performance for the year ended on that date; and
 - ii. complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the *Corporations Regulations 2001*; and
- b. the financial report also complies with International Financial Reporting Standards as disclosed in Note 1.

BDO Audit (NSW-Vic) Pty Ltd

Neville Sinclair

Director
Sydney,
23 September 2011

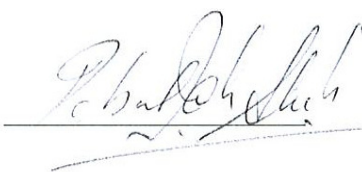
DECLARATION OF BY DIRECTORS

The directors of the company declare that:

1. The financial statements, comprising the statement of comprehensive income, statement of financial position, statement of cash flows, statement of changes in equity, and accompanying notes, are in accordance with the Corporations Act 2001 and:
 - (a) comply with Accounting Standards and the Corporations Regulations 2001; and
 - (b) give a true and fair view of the company's financial position as at 30 June 2011 and of its performance for the year ended on that date.
2. The company has included in the notes to the financial statements an explicit and unreserved statement of compliance with International Financial Reporting Standards.
3. In the directors' opinion, there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors and is signed for and on behalf of the directors by:

Robert J Steele
Chairman



Frank Benito de Valle
Deputy Chairman



Dated this 21st day of September 2011.

**STATEMENT OF COMPREHENSIVE INCOME
 FOR THE YEAR ENDED 30 JUNE 2011**

	Note	2011 \$	2010 \$
Interest revenue	2.a	7,897,878	6,180,866
Interest expense	2.c	5,507,334	3,899,053
Net interest income		<u>2,390,544</u>	<u>2,281,813</u>
Fee commission and other income	2.b	255,057	223,777
		<u>2,645,601</u>	<u>2,505,590</u>
Less:			
Non interest expenses			
Impairment losses on loans receivable from members	2.d	15,000	18,010
Fee and commission expenses		166,979	153,674
General administration			
- Employees compensation and benefits		823,144	779,828
- Depreciation and amortisation	2.e	105,586	107,340
- Information technology		271,397	258,604
- Office occupancy		91,588	88,387
- Other administration		104,581	105,484
Total General Administration		<u>1,396,296</u>	<u>1,339,643</u>
Other operating expenses		389,712	349,204
Total non interest expenses		<u>1,967,987</u>	<u>1,860,531</u>
Profit before income tax		677,614	645,059
Income tax expense	3	184,567	187,111
Profit after income tax		<u><u>493,047</u></u>	<u><u>457,948</u></u>

**STATEMENT OF CHANGES IN EQUITY
 FOR THE YEAR ENDED 30 JUNE 2011**

	Capital	Reserve for Credit Losses	Retained Earnings	Other Reserves	Total
	\$	\$	\$	\$	\$
Total at 1 July 2009	866,600	729,552	7,573,355	15,730	9,185,237
Profit for the year	-	-	457,948	-	457,948
Dividends Paid	-	-	(47,746)	-	(47,746)
Transfer to capital reserve on redemption of shares	-	-	(920)	920	-
Total at 30 June 2010	866,600	729,552	7,982,637	16,650	9,595,439
Profit for the year	-	-	493,047	-	493,047
Dividends Paid	-	-	(58,775)	-	(58,775)
Total as at 30 June 2011	866,600	729,552	8,416,909	16,650	10,029,711

LABORATORIES CREDIT UNION LTD

ABN 77 087 650 217

2011 Complete set of financial statements

**STATEMENT OF FINANCIAL POSITION
AS AT 30 JUNE 2011**

	Note	2011 \$	2010 \$
ASSETS			
Cash	4	3,728,704	2,408,821
Receivables from financial institutions	5	23,518,647	22,442,329
Receivables	6	145,636	120,015
Loans to members	7 & 8	94,962,424	90,215,388
Available for sale investments	9	235,315	235,315
Property, plant and equipment	10	148,825	178,979
Taxation assets	11	233,611	209,573
Loans to capital investors	12	100,000	100,000
Intangible assets	13	105,636	144,044
TOTAL ASSETS		123,178,798	116,054,464
LIABILITIES			
Deposits from members	14	110,242,334	103,351,532
Creditor accruals and settlement accounts	15	1,541,122	1,774,112
Taxation liabilities	16	62,162	77,967
Provisions	17	303,469	262,033
Subordinated debt	18	1,000,000	993,380
TOTAL LIABILITIES		113,149,087	106,459,024
NET ASSETS		10,029,711	9,595,439
MEMBERS' EQUITY			
Share capital - preference shares	19	866,600	866,600
Capital reserve account	20	16,650	16,650
General reserve for credit losses	21	729,552	729,552
Retained earnings		8,416,909	7,982,637
TOTAL MEMBERS' EQUITY		10,029,711	9,595,439

Table of other notes to accounts

22	Financial Risk management objectives and policies
23	Categories of financial instruments
24	Maturity profile of financial assets and liabilities
25	Interest rate change profile of financials assets and liabilities
26	Fair value of financial assets and liabilities
27	Financial commitments
28	Standby borrowing facilities
29	Contingent liabilities
30	Disclosures on directors and other key management personnel
31	Superannuation liabilities
32	Securitisation
33	Notes to statement of cash flows
34	Corporate information

**STATEMENT OF CASH FLOWS
 FOR THE YEAR ENDED 30 June 2011**

	Note	2011 \$	2010 \$
OPERATING ACTIVITIES			
Revenue inflows			
Interest received		7,872,257	6,429,375
Fees and commissions		171,183	180,503
Dividends		70,436	28,164
Other income		13,438	15,110
Revenue outflows			
Interest paid		(5,526,042)	(3,534,146)
Suppliers and employees		(1,751,997)	(1,755,341)
Income taxes paid		(224,410)	(66,022)
Net cash flow from revenue activities	33	624,865	1,297,643
Inflows/(outflows) from other operating activities			
Increase in member loans (net movement)		(4,737,333)	(12,597,627)
Increase in member deposits and shares (net movement)		6,603,395	9,228,789
(Increase)/Decrease in deposits to other financial institutions (net)		(1,076,318)	939,833
Net cash flows from operating activities		1,414,609	(1,131,362)
INVESTING ACTIVITIES			
Inflows			
Proceeds on sale of intangible assets		3,300	-
Proceeds on sale of property, plant and equipment		19,571	-
Outflows			
Purchase of intangible assets		(12,287)	(72,008)
Purchase of property plant and equipment		(53,155)	(25,262)
Net cash flows from investing activities		(42,571)	(97,270)
FINANCING ACTIVITIES			
Inflows/(outflows)			
Dividends paid		(58,775)	(47,745)
Proceeds of issue of subordinated debt		6,620	6,700
Net cash flows from financing activities		(52,155)	(41,045)
Net increase/(decrease) in cash		1,319,883	(1,269,677)
Cash at beginning of year		2,408,821	3,678,498
Cash at end of year	4	3,728,704	2,408,821

LABORATORIES CREDIT UNION LTD

ABN 77 087 650 217

2011 Complete set of financial statements

1. STATEMENT OF ACCOUNTING POLICIES

This financial report is prepared for Laboratories Credit Union Limited as a single credit union, for the year ended the 30th June 2011. The report was authorised for issue on 21 September 2011 in accordance with a resolution of the board of directors. The financial report is presented in Australian dollars. The financial report is a general purpose financial report which has been prepared in accordance with Australian equivalents to International Financial Reporting Standards (AIFRS), other authoritative pronouncements of the Australian Accounting Standards board and the Corporations Act 2001. Compliance with Australian equivalents to International Financial Reporting Standards (AIFRS) ensures the financial statements and notes comply with the International Financial Reporting Standards (IFRS).

a. Basis of Measurement

The financial statements have been prepared on an accruals basis, and are based on historical costs, which do not take into account changing money values or current values of non current assets [except for real property and available for sale investments which are stated at fair value]. The accounting policies are consistent with the prior year unless otherwise stated.

b. Loan to Members

(i) Basis of recognition

All loans are initially recognised at fair value, net of loan origination fees and inclusive of transaction costs incurred. Loans are subsequently measured at amortised cost. Any difference between the proceeds and the redemption amount is recognised in the income statement over the period of the loans using the effective interest method.

Loans to members are reported at their recoverable amount representing the aggregate amount of principal and unpaid interest owing to the credit union at balance date, less any allowance or provision against impairment for debts considered doubtful. A loan is classified as impaired where recovery of the debt is considered unlikely as determined by the board of directors.

(ii) Interest earned

Term loans – interest is calculated on the basis of the daily balance outstanding and is charged in arrears to a members account on the last day of each month.

Overdraft – interest is calculated initially on the basis of the daily balance outstanding and is charged in arrears to a members account.

Non accrual loan interest – while still legally recoverable, interest is not brought to account as income where the credit union is informed that the member has deceased, or, where a loan is impaired.

(iii) Transaction costs

Transaction costs are expenses which are direct and incremental to the establishment of the loan. These costs are initially deferred as part of the loan balance, and are brought to account as a reduction to income over the expected life of the loan, and included as part of interest revenue.

LABORATORIES CREDIT UNION LTD

ABN 77 087 650 217

2011 Complete set of financial statements

1. STATEMENT OF ACCOUNTING POLICIES Continued

(iv) Fees on loans

The fees charged on loans after origination of the loan are recognised as income when the service is provided or costs are incurred.

(v) Net gains and losses

Net gains and losses on loans to members to the extent that they arise from the partial transfer of business or on securitisation, do not include impairment write downs or reversals of impairment write downs.

c. Loan Impairment

(i) Specific and collective provision for impairment

A provision for losses on impaired loans is recognised when there is objective evidence that the impairment of a loan has occurred. Estimated impairment losses are calculated on either a portfolio basis for loans of similar characteristics, or on an individual basis. The amount provided is determined by management and the board to recognise the probability of loan amounts not being collected in accordance with terms of the loan agreement. The critical assumptions used in the calculation are as set out in Note 8. Note 22 details the credit risk management approach for loans.

The APRA Prudential Standards require a minimum provision to be maintained, based on specific percentages on the loan balance which are contingent upon the length of time the repayments are in arrears. This approach is used to assess the collective provisions for impairment.

An assessment is made at each balance sheet date to determine whether there is objective evidence that a specific financial asset or a group of financial assets is impaired. Evidence of impairment may include indications that the borrower has defaulted, is experiencing significant financial difficulty, or where the debt has been restructured to reduce the burden to the borrower.

ii) Reserve for credit losses

In addition to the above specific provision, the board has recognised the need to make an allocation from retained earnings to ensure there is adequate protection for members against the prospect that some members will experience loan repayment difficulties in the future. The reserve is based on estimation of potential risk in the loan portfolio based upon:

- the level of security taken as collateral; and
- the concentration of loans taken by employment type.

iii) Renegotiated loans

Loans which are subject to renegotiated terms which would have otherwise been impaired do not have the repayment arrears diminished and interest continues to accrue to income. Each renegotiated loan is retained at the full arrears position until the normal repayments are reinstated and brought up to date and maintained for a period of 6 months.

LABORATORIES CREDIT UNION LTD

ABN 77 087 650 217

2011 Complete set of financial statements

1. STATEMENT OF ACCOUNTING POLICIES Continued

d. Bad debts written off (direct reduction in loan balance)

Bad debts are written off from time to time as determined by management and the board of directors when it is reasonable to expect that the recovery of the debt is unlikely. Bad debts are written off against the provisions for impairment, if a provision for impairment had previously been recognised. If no provision had been recognised, the write offs are recognised as expenses in the income statement.

e. Property, plant and equipment

Property, plant and equipment are depreciated on a straight line basis so as to write off the net cost of each asset over its expected useful life to the credit union. The useful lives are adjusted if appropriate at each reporting date. Estimated useful lives as at the balance date are as follows:

- Buildings - 40 years.
- Leasehold improvements - 10 years.
- Plant and equipment - 3 to 7 years.
- Assets less than \$300 are not capitalised.

f. Receivables from other financial institutions

Term deposits, commercial bonds and Negotiable Certificates of deposit with other financial institutions are unsecured and have a carrying amount equal to their principal amount. Interest is paid on the daily balance at maturity. All deposits are in Australian currency.

The accrual for interest receivable is calculated on a proportional basis of the expired period of the term of the investment. Interest receivable is included in the amount of receivables in the balance sheet.

g. Equity investments and other securities

Investments in marketable financial instruments

Available for sale financial instruments are measured at fair value.

Realised net gains and losses on available for sale financial assets taken to the profit and loss account comprises only gains and losses on disposal

Equity Investments

Investments in shares are classified as available for sale financial assets where they do not qualify for classification as loans and receivables, or investments held for trading.

Investments in shares which do not have a ready market and are not capable of being reliably valued are recorded at the lower of cost or recoverable amount.

Realised net gains and losses on available for sale financial assets taken to the profit and loss account comprises only gains and losses on disposal.

All investments are in Australian currency.

LABORATORIES CREDIT UNION LTD

ABN 77 087 650 217

2011 Complete set of financial statements

1. STATEMENT OF ACCOUNTING POLICIES Continued

h. Member Deposits

(i) Basis for measurement

Member savings and term investments are quoted at the aggregate amount of money owing to depositors.

(ii) Interest payable

Interest on savings is calculated on the daily balance and posted to the accounts periodically, or on maturity of the term deposit. Interest on savings is brought to account on an accrual basis in accordance with the interest rate terms and conditions of each savings and term deposit account as varied from time to time. The amount of the accrual is shown as part of amounts payable.

i. Borrowings

All borrowings are initially recognised at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in the income statement over the period of the loans and borrowings using the effective interest method.

J Provision for Employee Benefits

Provision is made for the credit union's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits expected to be settled within one year, have been measured at their nominal amount.

Other employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits discounted using national government bond rates.

Provision for long service leave is on a pro-rata basis from commencement of employment with the credit union based on the present value of its estimated future cash flows.

Annual leave is accrued in respect of all employees on pro-rata entitlement for part years of service and leave entitlement due but not taken at balance date. Annual leave is reflected as part of the sundry creditors and accruals.

Contributions are made by the credit union to an employee's superannuation fund and are charged to the income statement as incurred.

k. Leasehold on Premises

Leases where the lessor retains substantially all the risks and rewards of ownership of the net asset are classified as operating leases. Payments made under operating leases (net of incentives received from the lessor) are charged to the income statement on a straight-line basis over the period of the lease.

LABORATORIES CREDIT UNION LTD

ABN 77 087 650 217

2011 Complete set of financial statements

i. Income Tax

The income tax expense shown in the income statement is based on the profit before income tax adjusted for any non tax deductible, or non assessable items between accounting profit and taxable income. Deferred tax assets and liabilities are recognised using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets or liabilities and their carrying amounts in the financial statements. Current and deferred tax balances relating to amounts recognised directly in equity are also recognised directly in equity.

Deferred tax assets and liabilities are recognised for all temporary differences between carrying amounts of assets and liabilities for financial reporting purposes and their respective tax bases at the rate of income tax applicable to the period in which the benefit will be received or the liability will become payable. These differences are presently assessed at 30%.

Deferred tax assets are only brought to account if it is probable that future taxable amounts will be available to utilise those temporary differences. The recognition of these benefits is based on the assumption that no adverse change will occur in income tax legislation; and the anticipation that the credit union will derive sufficient future assessable income and comply with the conditions of deductibility imposed by the law to permit an income tax benefit to be obtained.

m. Intangible Assets

Items of computer software which are not integral to the computer hardware owned by the credit union are classified as intangible assets. Computer software is amortised over the expected useful life of the software. These lives range from 2 to 5 years.

n. Goods and Services Tax

As a financial institution the credit union is input taxed on all income except for income from commissions and some fees. An input taxed supply is not subject to GST collection, and similarly the GST paid on related or apportioned purchases cannot be recovered. As some income is charged GST, the GST on purchases are generally recovered on a proportionate basis. In addition certain prescribed purchases are subject to reduced input tax credits (RITC), of which 75% of the GST paid is recoverable.

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST). To the extent that the full amount of the GST incurred is not recoverable from the Australian Tax Office (ATO), the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the ATO is included as a current asset or current liability in the balance sheet. Cash flows are included in the cash flow statement on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the Australian Taxation Office are classified as operating cash flows.

o. Cash and cash equivalents

Cash comprises cash on hand and demand deposits.

Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to insignificant risk of changes in value.

p. Impairment of Assets

At each reporting date the credit union assesses whether there is any indication that individual assets are impaired. Where impairment indicators exist, recoverable amount is determined and impairment losses are recognised in the income statement where the asset's carrying value exceeds its recoverable amount. Recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purpose of assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Where it is not possible to estimate recoverable

LABORATORIES CREDIT UNION LTD

ABN 77 087 650 217

2011 Complete set of financial statements

amount for an individual asset, recoverable amount is determined for the cash-generating unit to which the asset belongs.

q. Accounting Estimates and Judgements

Management have made judgements when applying the credit union's accounting policies with respect to

- i. The classification of preference shares as equity instruments – refer note 19

Management have made critical accounting estimates when applying the credit union's accounting policies with respect to the impairment provisions for loans - refer note 8.

1. STATEMENT OF ACCOUNTING POLICIES Continued**r. New or emerging standards not yet mandatory**

Certain new accounting standards and interpretations have been published that are not mandatory for 30 June 2011 reporting periods. The company's assessment of the impact of these new standards and interpretations is set out below.

AASB reference	Nature of Change	Application date:	Impact on Initial Application
AASB 7 Financial Instruments: Disclosures	Deletes various disclosures relating to credit risk, renegotiated loans and receivables and the fair value of collateral held	Annual reporting periods commencing on or after 1 January 2011	There will no impact on initial adoption to amounts recognised in the financial statement as the amendments result in fewer disclosures only.
AASB 2010-6 (issued November 2010)	Amendments to Australian Accounting Standards – Disclosures on Transfers of Financial Assets	Annual reporting periods commencing on or after 1 July 2011	As this is a disclosure standard only, there will be no impact on amounts recognised in the financial statements
AASB 9 (issued December 2009 and amended December 2010)	Amends the requirements for classification and measurement of financial assets	Periods beginning on or after 1 January 2013	The entity does not have any financial liabilities measured at fair value through profit or loss. There will therefore be no impact on the financial statements when these amendments to AASB 9 are first adopted.

2. INCOME STATEMENT

	2011 \$	2010 \$
a. Analysis of interest revenue		
Interest revenue on assets carried at amortised cost		
Cash – deposits at call	148,643	116,830
Receivables from financial institutions	1,437,639	1,000,543
Loans to members	6,311,596	5,063,493
TOTAL INTEREST REVENUE	<u>7,897,878</u>	<u>6,180,866</u>
b. Fee, commission and other income		
Fee and commission revenue		
Fee income on loans – other than loan origination fees	2,425	11,723
Other fee income	100,323	90,607
Insurance commissions	6,866	8,917
Other commissions	61,569	69,256
	<u>171,183</u>	<u>180,503</u>
	2011 \$	2010 \$
2. INCOME STATEMENT Continued		
Other income		
Dividends received on available for sale assets	70,436	28,164
Bad debts recovered	5,355	9,104
Gain on disposal of assets		
- Property, plant and equipment	-	-
Miscellaneous revenue	8,083	6,006
	<u>83,874</u>	<u>43,274</u>
TOTAL FEE COMMISSION AND OTHER INCOME	<u>255,057</u>	<u>223,777</u>
c. Interest expenses		
Interest expense on liabilities carried at amortised cost		
Short term borrowings - overdraft	18,193	19,251
Deposits from members	5,426,533	3,829,594
Subordinated Debt	62,608	50,208
TOTAL INTEREST EXPENSE	<u>5,507,334</u>	<u>3,899,053</u>
d. Impairment losses		
Loans and advances		
Increase in provision for impairment	15,000	18,010
Bad debts written off directly against profit	-	-
TOTAL IMPAIRMENT LOSSES	<u>15,000</u>	<u>18,010</u>

LABORATORIES CREDIT UNION LTD

ABN 77 087 650 217

2011 Complete set of financial statements

e. Other prescribed disclosures**General administration***Depreciation and amortisation*

- plant and equipment	31,013	40,526
- leasehold improvements	27,178	27,178
- amortisation of software	47,395	39,636
	<u>105,586</u>	<u>107,340</u>

Office occupancy

property operating lease payments	<u>86,897</u>	<u>83,363</u>
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Other operating expenses

Auditor's remuneration (excluding GST)

- Audit fees	32,235	30,700
- Other Services – taxation	2,800	2,600
- Other Services – compliance	3,000	3,000
- Other Services – other	5,865	6,500
	<u>43,900</u>	<u>42,800</u>

Defined contribution superannuation expenses	<u>126,111</u>	<u>112,526</u>
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Loss on disposal of assets

- property, plant, equipment	<u>5,547</u>	<u>-</u>
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	2011 \$	2010 \$
3. INCOME TAX EXPENSE		
a. The income tax expense comprises amounts set aside as:-		
Current tax charge – (Note 16)	209,716	216,926
Adjustments for prior years	(1,111)	(4,832)
Deferred tax:		
Movement in temporary differences (Note 11)	(24,038)	(24,983)
Total income tax expense in income statement	<u>184,567</u>	<u>187,111</u>
b. The prima facie tax payable on profit is reconciled to the income tax expense in the accounts as follows:		
Profit	<u>677,614</u>	<u>645,059</u>
Prima facie tax payable on profit before income tax at 30%	203,284	193,518
Add tax effect of expenses not deductible		
- Dividend imputation	6,981	3,781
Subtotal	<u>210,265</u>	<u>197,299</u>
Less		
- Tax deductions not in accounting profit	(133)	(2,064)
- Franking rebate	(23,271)	(12,605)
Income tax expense attributable to current year profit	<u>186,861</u>	<u>182,630</u>
Adjustments for previous years	(1,111)	(4,832)
Movement in temporary differences – prior year	(1,183)	9,313
Total income tax expense in income statement	<u>184,567</u>	<u>187,111</u>
4. CASH		
Cash on hand	95,862	138,547
Deposits at call	3,632,842	2,270,274
	<u>3,728,704</u>	<u>2,408,821</u>
5. RECEIVABLES FROM FINANCIAL INSTITUTIONS		
a. Investments at amortised cost		
Hold to Maturity		
Bonds	12,042,287	4,461,345
Receivables		
Deposits with financial institutions (5b)	11,476,360	17,980,984
	<u>23,518,647</u>	<u>22,442,329</u>
b. Dissection of receivables		
Deposits with industry bodies - Cuscal (note 28)	2,976,360	3,980,984
Deposits with other societies	2,500,000	-
Deposits with banks	6,000,000	14,000,000
	<u>11,476,360</u>	<u>17,980,984</u>

	2011 \$	2010 \$
6. RECEIVABLES		
Interest receivable on deposits with other financial institutions	145,636	120,015
	<u>145,636</u>	<u>120,015</u>
7. LOANS TO MEMBERS		
a. Amount due comprises:		
Overdrafts and revolving credit	683,529	754,336
Term loans	94,329,729	89,521,589
Subtotal	<u>95,013,258</u>	<u>90,275,925</u>
Less: Provision for impaired loans (Note 8)	(50,834)	(60,537)
	<u>94,962,424</u>	<u>90,215,388</u>
b. Credit quality - Security held against loans		
Secured by mortgage over real estate	91,116,580	86,239,518
Partly secured by goods mortgage	1,831,026	2,043,720
Wholly unsecured	2,065,652	1,992,687
	<u>95,013,258</u>	<u>90,275,925</u>

It is not practicable to value all collateral as at the balance date due to the variety of assets and condition. A breakdown of the quality of the residential mortgage security on a portfolio basis is as follows:

Security held as mortgage against real estate is on the basis of:

- loan to valuation ratio of less than 80%	82,920,660	75,578,135
- loan to valuation ratio of more than 80% but mortgage insured	3,287,721	4,437,819
- loan to valuation ratio of more than 80% and not mortgage insured	4,908,199	6,223,564
	<u>91,116,580</u>	<u>86,239,518</u>

Where the loan value is less than 80% there is a 20% margin to cover the costs of any sale, or potential value reduction.

c. Concentration of loans

The values discussed below include on balance sheet values.

(i) Loans to Individual or related groups of members which exceed 10% of reserves in aggregate	<u>1,021,557</u>	-
(ii) Loans to members are concentrated to individuals employed primarily in the technology and scientific research industries		

LABORATORIES CREDIT UNION LTD

ABN 77 087 650 217

2011 Complete set of financial statements

7. LOANS TO MEMBERS Continued

(iii) Geographical concentrations

2011	Housing	Personal	Business	Total
<u>Australia</u>				
NSW	81,028,603	2,601,604	1,686,394	85,316,601
Victoria	2,005,590	61,324	-	2,066,914
Queensland	2,824,912	92,688	232,014	3,149,614
South Australia	424,173	4,751	220,403	649,327
Western Australia	978,679	22,789	-	1,001,468
Tasmania	1,138,639	421	-	1,139,060
ACT	1,770,068	20,206	-	1,790,274
Total per balance sheet	<u>90,170,664</u>	<u>2,803,783</u>	<u>2,138,811</u>	<u>95,113,258</u>

2010	Housing	Personal	Business	Total
<u>Australia</u>				
NSW	72,411,908	5,011,334	1,942,099	79,365,341
Victoria	2,353,314	113,393	-	2,466,707
Queensland	2,731,575	83,802	179,082	2,994,459
South Australia	469,496	8,324	-	477,820
Western Australia	1,095,444	32,428	-	1,127,872
Tasmania	1,264,999	13,450	-	1,278,449
ACT	1,383,561	30,235	-	1,413,796
Other	1,150,765	716	-	1,151,481
Total per balance sheet	<u>82,861,062</u>	<u>5,293,682</u>	<u>2,121,181</u>	<u>90,275,925</u>

	2011	2010
	\$	\$
8. PROVISION ON IMPAIRED LOANS		
a. Total provision comprises		
Individual specific provisions	<u>50,834</u>	<u>60,537</u>
b. Movement in the provision for impairment		
Opening balance	60,527	51,372
Add (deduct):		
Transfers from income statement	15,000	18,010
Bad debts written off provision	<u>(24,693)</u>	<u>(8,855)</u>
Closing balance	<u>50,834</u>	<u>60,537</u>

Details of credit risk management are set out in Note 22.

LABORATORIES CREDIT UNION LTD

ABN 77 087 650 217

2011 Complete set of financial statements

	2011 \$	2010 \$
8. PROVISION ON IMPAIRED LOANS Continued		
c. Impaired loans written off		
Amounts written off against the provision for impaired loans	24,693	8,855

d. Analysis of loans that are impaired or potentially impaired by class

In the Note below -

- Carrying Value is the amount of the balance sheet
- Impaired loans value is the 'on balance sheet' loan balances which are past due by 90 days or more
- Provision for impairment is the amount of the impairment provision allocated to the class of impaired loans

	2011			2010		
	Carrying value	Value of Impaired Loans	Provision for impairment	Carrying value	Value of Impaired Loans	Provision for impairment
	\$	\$	\$	\$	\$	\$
Loans to members						
Mortgages	91,116,580	-	-	86,239,518	-	-
Personal	1,831,026	61,923	50,481	2,043,720	116,773	55,567
Overdrafts	2,165,652	680	353	1,992,687	6,668	4,970
Total	95,113,258	62,603	50,834	90,275,925	123,441	60,537

Past due value is the 'on balance sheet' loan balances which are past due by 90 days or more.

It is not practicable to determine the fair value of all collateral as at the balance date due to the variety of assets and condition.

e. Analysis of loans that are impaired or potentially impaired based on age of repayments outstanding

	2011		2010	
	Carrying Value	Provision	Carrying Value	Provision
	\$	\$	\$	\$
30 to 90 days in arrears	454,515	15820	510,622	-
90 to 180 days in arrears	1,059,099	9729	102,010	40,804
180 to 270 days in arrears	30,867	18520	-	-
270 to 365 days in arrears	1,605	1,284	-	-
Over 365 days in arrears	5,128	5,128	14,763	14,763
Over limit facilities over 14 days	680	353	6,668	4,970
Total	1,551,894	50834	634,063	60,537

The impaired loans are generally not secured against residential property. Some impaired loans are secured by bill of sale over motor vehicles or other assets of varying value. It is not practicable to determine the fair value all collateral as at the balance date due to the variety of assets and condition.

LABORATORIES CREDIT UNION LTD

ABN 77 087 650 217

2011 Complete set of financial statements

8. PROVISION ON IMPAIRED LOANS Continued**f. Loans with repayments past due but not regarded as impaired**

There are mortgage secured loans with a value of \$ 840,535 (2010 - \$ 444,937) past due which not considered to be impaired as the value of related security over residential property is in excess of the loan due. It is not practicable to determine the fair value of all collateral as at the balance date due to the variety of assets and conditions.

Loans with repayments past due but not impaired are in arrears as follows:

Loans to members

2011	1- 3 Months	3-6 Months	6-12 Months	> 1 Year	Total
	\$	\$	\$	\$	\$
Mortgage secured	443,637	396,898	-	-	840,535
Personal loans	152	-	-	-	152
Overdrafts	10,723	-	-	-	10,723
Total	454,512	396,898	-	-	851,410

2010	1- 3 Months	3-6 Months	6-12 Months	> 1 Year	Total
	\$	\$	\$	\$	\$
Mortgage secured	444,937	-	-	-	444,937
Personal loans	18,684	-	-	-	18,684
Overdrafts	47,001	-	-	-	47,001
Total	510,622	-	-	-	510,622

g. Key assumptions in determining the provision for impairment

In the course of the preparation of the annual report the credit union has determined the likely impairment loss on loans which have not maintained the loan repayments in accordance with the loan contract, or where there is other evidence of potential impairment such as industrial restructuring, job losses or economic circumstances. In identifying the impairment likely from these events the credit union is required to estimate the potential impairment using the length of time the loan is in arrears and the historical losses arising in past years. Given the relatively small number of impaired loans, the circumstances may vary for each loan over time resulting in higher or lower impairment losses. An estimate is based on the period of impairment

Period of impairment	% of
Up to 90 days	-
90 days to 181 days	40
181 days to 270 days	60
270 days to 265 days	80
Over 365 days	100

2010
\$

2009
\$

9. AVAILABLE FOR SALE INVESTMENTS**Shares in unlisted companies – at cost**

- Cuscal

235,315

235,315

LABORATORIES CREDIT UNION LTD

ABN 77 087 650 217

2011 Complete set of financial statements

9. AVAILABLE FOR SALE INVESTMENTS Continued**Cuscal Limited**

The shareholding in Cuscal is measured at cost as its fair value could not be measured reliably. This company supplies services to organisations. These shares are held to enable the Credit Union to receive essential banking services. The shares are able to be traded.

The financial reports of Cuscal record net tangible asset backing of these shares exceeding their cost value. Based on the net assets of Cuscal, any fair value determination on these shares is likely to be greater than their cost value, but due to the absence of a ready market, a market value is not able to be determined readily.

The Credit Union is not intending to dispose of these shares.

2011 **2010**
\$ **\$**

10. PROPERTY, PLANT AND EQUIPMENT**a. Fixed assets**

Plant and equipment - at cost	345,254	338,698
Less: provision for depreciation	(243,990)	(234,458)
	101,264	104,240
Capitalised leasehold improvements - at cost	271,778	271,778
Less: provision for amortisation	(224,217)	(197,039)
	47,561	74,739
Closing balance	148,825	178,979

b. Movement in the assets balances during the year were :

	2011			2010		
	<i>Plant & Leasehold equipment improvements</i>		<i>Total</i>	<i>Plant & Leasehold equipment improvements</i>		<i>Total</i>
	\$	\$	\$	\$	\$	\$
Opening balance	104,240	74,739	178,979	119,504	101,917	221,421
Purchases	53,155	-	53,155	25,262	-	25,262
Assets disposed	(46,599)	-	(46,599)	-	-	-
Depreciation charge	(31,013)	(27,178)	(58,191)	(40,526)	(27,178)	(67,704)
Depreciation On disposals	21,481	-	21,481	-	-	-
Closing balance	101,264	47,561	148,825	104,240	74,739	178,979

	2011 \$	2010 \$
11. TAXATION ASSETS		
Deferred Tax Assets	233,611	209,573
Deferred tax assets comprise:		
Accrued expenses not deductible until incurred	44,273	35,141
Provisions for impairment on loans	23,745	24,389
Provisions for employee benefits	121,271	110,911
Depreciation on fixed assets	44,322	40,315
Capital raising costs	-	(2,789)
	<u>233,611</u>	<u>209,573</u>
12. LOANS TO CAPITAL INVESTORS		
Subordinated loans to Subordinated debt investors	100,000	100,000
These loans are issued as subordinated loans to the respective investors and on the following terms and conditions :		
- the loans are unsecured		
- interest is payable quarterly at BBSW plus 1.19%.		
No repayments are required until the respective liabilities are settled in accordance with the agreements in 2016.		
13. INTANGIBLE ASSETS		
Computer software	293,145	284,158
Less provision for amortisation	(187,509)	(140,114)
	<u>105,636</u>	<u>144,044</u>
Movement in the assets balances during the year were :		
Opening balance	144,044	111,672
Purchases	12,287	72,262
Assets disposed	(3,300)	-
Depreciation charge	(47,395)	(39,636)
Closing balance	<u>105,636</u>	<u>144,044</u>
14. DEPOSITS FROM MEMBERS		
Member Deposits		
- at call	52,375,545	46,604,089
- term	57,833,769	56,714,043
Member withdrawable shares	33,020	33,400
	<u>110,242,334</u>	<u>103,351,532</u>

	2011 \$	2010 \$
14. DEPOSITS FROM MEMBERS Continued		
Concentration of member deposits		
(i) Significant individual member deposits which in aggregate represent more than 10 % of the total liabilities:	-	-
(ii) Member deposits at balance date were received from individuals employed principally in the scientific and technology research industry		
(iii) Geographical concentrations		
<u>Australia</u>		
NSW	104,001,704	97,279,132
Victoria	1,267,756	1,122,238
Queensland	1,420,975	1,664,293
South Australia	92,369	85,611
Western Australia	802,736	629,688
Tasmania	240,365	380,987
Northern Territory	107	56,498
ACT	477,345	683,112
Other	1,938,977	1,449,973
	110,242,334	103,351,533
15. CREDITOR ACCRUALS AND SETTLEMENT ACCOUNTS		
Annual leave	129,086	128,429
Creditors and accruals	188,537	116,069
Interest payable on deposits	1,095,830	1,114,538
Sundry creditors	127,669	415,076
	1,541,122	1,774,112
16. TAXATION LIABILITIES		
Current income tax liability See Note 11	62,162	77,967
Current income tax liability comprises:		
Opening balance	(77,967)	(68,375)
Less: Amounts paid	76,856	76,180
Balance carried forward	(1,111)	4,832
(Over)/under statement of prior year	1,111	(4,832)
Liability for income tax	209,716	216,926
Less: Instalments paid during year	(147,554)	(138,949)
Closing balance	62,162	77,967

LABORATORIES CREDIT UNION LTD

ABN 77 087 650 217

2011 Complete set of financial statements

	2011 \$	2010 \$
17. PROVISIONS		
Long service leave	275,152	241,274
Provisions – other	28,317	20,759
	<u>303,469</u>	<u>262,033</u>
18. SUBORDINATED DEBT		
Balance at the beginning of the year	993,380	986,680
Increase due to debt issued	-	-
Amortisation of Costs of debt	6,620	6,700
Balance at the end of year	<u>1,000,000</u>	<u>993,380</u>

The credit union entered into an agreement to issue subordinated debt in the year which was approved at the members meeting held on 2006. The agreement specified that the credit union also place loans equivalent to 10% of the liability with the investors as security for payment of interest.

19. PREFERENCE SHARES

Preference shares	<u>866,000</u>	<u>866,000</u>
The credit union issued 10,000 redeemable preference shares with a face value of \$100 each to Australian Mutual T1 Capital Funding Trust. The shares may be redeemable after June 2016.		
	1,000,000	1,000,000
Less: Capital raising costs associated with the issue	(33,400)	(33,400)
As part of the capital raising scheme, the credit union was required to provide a limited recourse unsecured subordinated loan to the Trustee for 10% of the face value of shares issued. The loan is repayable upon the redemption of the shares.		
	(100,000)	(100,000)
	<u>866,600</u>	<u>866,600</u>

Key Assumptions

The structure of the share issue agreement and the T1 Loss Reserve are considered to be effectively one transaction to raise capital.

20. CAPITAL RESERVE ACCOUNT

Opening balance	16,650	15,730
Transfer from retained earnings on share redemptions	-	920
Closing balance	<u>16,650</u>	<u>16,650</u>

Share Redemption

The accounts represent the amount of redeemable preference shares redeemed by the credit union since 1 July 1999. The Law requires that the redemption of the shares be made out of profits. Since the value of the shares has been paid to members in accordance with the terms and conditions of the share issue, the account represents the amount of profits appropriated to the account.

	2011 \$	2010 \$
21. GENERAL RESERVE FOR CREDIT LOSSES		
General reserve for credit losses	729,552	729,552
Other reserve for credit losses	-	-
	729,552	729,552

General reserve for credit losses

This reserve records amount previously set aside as a General provision and is maintained to comply with the Prudential Standards set down by APRA.

Opening balance	729,552	729,552
Increase/(decrease) transferred from retained earnings	-	-
Closing balance	729,552	729,552

22. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

A. MARKET RISK AND HEDGING POLICY

The objective of the credit union's market risk management is to manage and control market risk exposures in order to optimise risk and return.

Market risk is the risk that changes in interest rates, foreign exchange rates or other prices and volatilities will have an adverse effect on the credit union's financial condition or results. The credit union is not exposed to currency risk, and other significant price risk. The credit union does not trade in the financial instruments it holds on its books. The credit union is exposed only to interest rate risk arising from changes in market interest rates.

The management of market risk is the responsibility of the Management, which reports directly to the board.

(i) INTEREST RATE RISK

Interest rate risk is the risk of variability of the fair value or future cash flows arising from financial instruments due to the changes in interest rates.

Most banks are exposed to interest rate risk within its Treasury operations. This credit union does not have a treasury operation and does not trade in financial instruments.

Interest rate risk in the banking book

The credit union is exposed to interest rate risk in its banking book due to mismatches between the repricing dates of assets and liabilities.

The interest rate risk on the banking book is measured daily, reported to the board monthly.

In the banking book the most common risk the credit union faces arises from fixed rate assets and liabilities. This exposes the credit union to the risk of sensitivity should interest rates change.

The level of mismatch on the banking book is set out in Note 25 below. The table set out at Note 25 displays the period that each asset and liability will reprice as at the balance date. This risk is not considered significant to warrant the use of derivatives to mitigate this risk.

22. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES Continued

Method of managing risk

The credit union manages its interest rate risk by the use of interest rate sensitivity analysis, the detail and assumptions used are set out below.

Interest rate sensitivity

The credit union's exposure to market risk is measured and monitored using interest rate sensitivity models.

The policy of the credit union to manage the risk is to maintain a balanced 'on book' strategy by ensuring the net interest rate gaps between assets and liabilities are not excessive. The Gap is measured quarterly to identify potentially large exposures to interest rate movements and to rectify the excess through targeted fixed rate interest products available through investment assets, and term deposits liabilities to rectify the imbalance to within acceptable levels. The policy of the credit union is not to undertake derivatives to match the interest rate risks. The credit union's exposure to interest rate risk is set out in Note 25 which details the contractual interest change profile.

The credit union performs a sensitivity analysis to measure market risk exposures.

Based on the calculations as at balance date a 1% upwards movement in interest rates would result in an increase (decrease) in net profit of (\$116,970) [2010 \$68,000]. Conversely, a 1% downwards movement in interest rates would result in an equivalent decrease in annual net profit.

The method used in determining the sensitivity was to evaluate the profit based on the timing of the interest repricing on the banking book of the credit union for the next 12 months. In doing the calculation the assumptions applied were that:

- the interest rate change would be applied equally over to the loan products and term deposits;
- the rate change would be as at the beginning of the 12 month period and no other rate changes would be effective during the period;
- the term deposits would all reprice to the new interest rate at the term maturity, or be replaced by deposit with similar terms and rates applicable;
- savings deposits would not reprice in the event of a rate change ;
- fixed rate loans would all reprice to the new interest rate at the contracted date;
- mortgage loans would all reprice to the new interest rate at the within 28 days;
- personal loans would reprice after a 3 month delay;
- all loans would be repaid in accordance with the current average repayment rate (or contractual repayment terms);
- the value and mix of at call savings to term deposits will be unchanged; and
- the value and mix of personal loans to mortgage loans will be unchanged.

There has been no change to the credit union's exposure to market risk or the way the credit union manages and measures market risk in the reporting period.

B. LIQUIDITY RISK

Liquidity risk is the risk that the credit union may encounter difficulties raising funds to meet commitments associated with financial instruments, e.g. borrowing repayments or member withdrawal demands. It is the policy of the board of directors that the credit union maintains adequate cash reserves and committed credit facilities so as to meet the member withdrawal demands when requested.

LABORATORIES CREDIT UNION LTD

ABN 77 087 650 217

2011 Complete set of financial statements

22. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES Continued

The credit union manages liquidity risk by:

- Continuously monitoring actual daily cash flows and longer term forecasted cash flows;
- Monitoring the maturity profiles of financial assets and liabilities;
- Maintaining adequate reserves, liquidity support facilities and reserve borrowing facilities; and
- Monitoring the prudential liquidity ratio daily.

The credit union has a longstanding arrangement with the industry liquidity support scheme, Credit Union Financial Support Services (CUFSS) which can access industry funds to provide support to the credit union should be necessary at short notice.

The credit union is required to maintain at least 9% of total adjusted liabilities as liquid assets capable of being converted to cash within 24 hours under the APRA Prudential standards. The credit union policy is to apply 12% of funds as liquid assets to maintain adequate funds for meeting member withdrawal requests. The ratio is checked daily. Should the liquidity ratio fall below this level the management and board are to address the matter and ensure that the liquid funds are obtained from new deposits, or borrowing facilities available. Note 28 describes the borrowing facilities as at the balance date. These facilities are in addition to the support from CUFSS.

The maturity profile of the financial assets and financial liabilities, based on the contractual repayment terms are set out in the specific note 24.

C. CREDIT RISK

Credit risk is the risk that members, financial institutions and other counterparties will be unable to meet their obligations to the credit union which may result in financial losses. Credit risk arises principally from the credit union's loan book, investment assets and derivative contracts (where applicable).

(i) CREDIT RISK – LOANS

The analysis of the credit union's loans by class, is set out in Note 7.

Carrying value is the value on the balance sheet. Maximum exposure is the value on the balance sheet plus the undrawn facilities (Loans approved not advanced, redraw facilities; line of credit facilities; overdraft facilities). The details are shown in note 27.

All loans and facilities are within Australia. The geographic distribution is not analysed into significant areas within Australia as the exposure classes are not considered material. Concentrations are described in note 7.c.

The method of managing credit risk is by way of strict adherence to the credit assessment policies before the loan is approved and close monitoring of defaults in the repayment of loans thereafter on a weekly basis. The credit policy has been endorsed by the board to ensure that loans are only made to members that are creditworthy (capable of meeting loan repayments).

The credit union has established policies over the:

- Credit assessment and approval of loans and facilities covering acceptable risk assessment, security requirements;
- Limits of acceptable exposure over the value to individual borrowers, non mortgage secured loans, commercial lending and concentrations to geographic and industry groups considered at high risk of default;
- Reassessing and review of the credit exposures on loans and facilities;
- Establishing appropriate provisions to recognise the impairment of loans and facilities;
- Debt recovery procedures;
- Review of compliance with the above policies;

22. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES Continued

A regular review of compliance is conducted as part of the internal audit scope.

Past due and impaired

A financial asset is past due when the counterparty has failed to make a payment when contractually due. As an example, a member enters into a lending agreement with the credit union that requires interest and a portion of the principle to be paid every month. On the first day of the next month, if the agreed repayment amount has not been paid, the loan is past due. Past due does not mean that a counterparty will never pay, but it can trigger various actions such as renegotiation, enforcement of covenants, or legal proceedings. Once the past due exceeds 90 days the loans is regarded as impaired, unless other factors indicate the impairment should be recognised sooner.

Daily reports monitor the loan repayments to detect delays in repayments and recovery action is undertaken after 7 days. For loans where repayments are doubtful, external consultants are engaged to conduct recovery action once the loan is over 90 days in arrears. The exposures to losses arise predominantly in the personal loans and facilities not secured by registered mortgages over real estate.

If such evidence exists, the estimated recoverable amount of that asset is determined and any impairment loss, based on the net present value of future anticipated cash flows, is recognised in the income statement. In estimating these cash flows, management makes judgements about a counterparty's financial situation and the net realisable value of any underlying collateral.

In addition to specific provisions against individually significant financial assets, the credit union makes collective assessments for each financial asset portfolio segmented by similar risk characteristics.

Balance Sheet provisions are maintained at a level that management deems sufficient to absorb probable incurred losses in the credit union's loan portfolio from homogenous portfolios of assets and individually identified loans.

A provision for incurred losses is established on all past due loans after a specified period of repayment default where it is probable that some of the capital will not be repaid or recovered. Specific loans and portfolios of assets are provided against depending on a number of factors including deterioration in country risk, changes in a counterparty's industry, and technological developments, as well as identified structural weaknesses or deterioration in cash flows.

The provisions for impaired and past due exposures relate to loans to members. Past due value is the 'on balance sheet' loan balances which are past due by 90 days or more. Details are as set out in Note 8.

Bad debts

Amounts are written off when collection of the loan or advance is considered to be remote. All write offs are on a case by case basis, taking account of the exposure at the date of the write off.

On secured loans, the write off takes place on ultimate realisation of collateral value, or from claims on any lenders mortgage insurance.

A reconciliation in the movement of both past due and impaired exposure provisions is provided in Note 8.

22. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES Continued

Collateral securing loans

A sizeable portfolio of the loan book is secured on residential property in Australia. Therefore, the credit union is exposed to risks in the reduction the Loan to Value (LVR) cover should the property market be subject to a decline.

The risk of losses from the loans undertaken is primarily reduced by the nature and quality of the security taken. The board policy is to maintain the majority of the loans in well secured residential mortgages which carry an 80% loan to valuation ratio or less. Note 7.b describes the nature and extent of the security held against the loans held as at the balance date.

Concentration risk – individuals

Concentration risk is a measurement of the credit union's exposure to an individual counterparty (or group of related parties). If prudential limits are exceeded as a proportion of the credit union's regulatory capital (10 per cent) a large exposure is considered to exist. No capital is required to be held against these but the APRA must be informed. APRA may impose additional capital requirements if it considers the aggregate exposure to all loans over the 10% capital benchmark, to be higher than acceptable.

The aggregate value of large exposure loans are set out in note 7. Concentration exposures to counterparties are closely monitored with annual reviews being prepared for all exposures over 5 per cent of the capital base.

The credit union's policy on exposures of this size is to insist on an initial Loan to Valuation ratio (LVR) of at least 80 per cent, unless the loan is covered by Lenders Mortgage Insurance. Reviews of compliance with this policy are conducted.

Concentration risk – industry

The credit union has a concentration in the retail lending for members who comprise employees and family in the scientific research and technology industry. This concentration is considered acceptable on the basis that the credit union was formed to service these members, and the employment concentration is not exclusive. Should members leave the industry the loans continue and other employment opportunities are available to the members to facilitate the repayment of the loans. The details of the geographical and industry concentrations are set out in Note 7.

(ii) CREDIT RISK – LIQUID INVESTMENTS

Credit risk is the risk that the other party to a financial instrument will fail to discharge their obligation resulting in the credit union incurring a financial loss. This usually occurs when debtors fail to settle their obligations owing to the credit union.

There is a concentration of credit risk with respect to investment receivables with the placement of investments in Cuscal. The credit policy is that investments are only made to institutions that are credit worthy. Directors have established policies that limit the amount that can be invested with any one financial institution at a time.

The risk of losses from the liquid investments undertaken is reduced by the nature and quality of the independent rating of the investment body and the limits to concentration on one credit union. Also the relative size of the credit union as compared to the industry is relatively low such that the risk of loss is reduced.

Under the liquidity support scheme at least 3.2% of the total assets must be invested in Cuscal, to allow the scheme to have adequate resources to meet its obligations if needed. The board policy is to maintain investments in Cuscal Limited, a company set up to support the member credit unions and which has an AA rating.

22. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES Continued

All other investment must be with financial institutions with a rating in excess of BBB. The policies of the board limit the investments outside Cuscal to Authorised Deposit taking Institutions (ADI's).

Capital resources

Tier 1 Capital

The vast majority of Tier 1 capital comprises

- Preference share capital
- Retained profits
- Realised reserves.

The preference shares issued are approved by APRA and qualify as Tier 1 capital.

Tier 2 Capital

Tier 2 capital consists of capital instruments that combine the features of debt and equity in that they are structured as debt instruments, but exhibit some of the loss absorption and funding flexibility features of equity. There are a number of criteria that capital instruments must meet for inclusion in Tier 2 capital resources as set down by APRA.

Tier 2 capital generally comprises:

- Available for sale reserve which arises from the revaluation of financial instruments categorised as available for sale and reflects the net gains in the fair value of those assets in the year. This is included within upper Tier 2 capital.
- A General Reserve for Credit Losses.

Capital in the credit union is made up as follows:

	2011	2010	2009
Tier 1			
Share capital	866,600	866,600	866,600
Capital reserve	16,650	16,650	15,730
General reserve	-	-	-
Retained earnings	8,375,309	7,982,788	7,573,355
	<u>9,258,559</u>	<u>8,865,738</u>	<u>8,455,685</u>
Less: Prescribed deductions	(399,459)	(471,267)	(561,024)
Net tier 1 capital	<u>8,859,100</u>	<u>8,394,621</u>	<u>7,894,661</u>
Tier 2			
Subordinated debt	1,000,000	993,380	986,680
Reserve for credit losses	518,539	651,726	729,552
	<u>1,518,539</u>	<u>1,648,106</u>	<u>1,716,232</u>
Less: Prescribed deductions	(251,050)	(220,650)	(394,335)
Net tier 2 capital	<u>1,267,489</u>	<u>1,427,456</u>	<u>1,321,897</u>
Total Capital	<u><u>10,126,589</u></u>	<u><u>9,822,077</u></u>	<u><u>9,216,558</u></u>

LABORATORIES CREDIT UNION LTD

ABN 77 087 650 217

2011 Complete set of financial statements

22. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES Continued

The credit union is required to maintain a minimum capital level of 8% as compared to the risk weighted assets at any given time.

The risk weighted assets processes were modified by APRA as from the 1 January 2008 as part of the Basel 2 Prudential framework enhancements. Comparative data has not been available on the revised methods – the risk weighted assets for 2007 reflects the previous methodology.

The capital ratio as at the end of the financial year over the past 5 years is as follows

2011	2010	2009	2008	2007
18.22%	19.50%	20.40%	20.62%	19.54%

The level of capital ratio can be affected by growth in asset relative to growth in reserves and by changes in the mix of assets.

To manage the credit unions capital the credit union reviews the ratio monthly and monitors major movements in the asset levels. Policies have been implemented to require reporting to the regulator if the capital ratio falls below 12%. Further a 5 year capital budget projection of the capital levels is maintained annually to address how strategic decisions or trends may impact on the capital level.

Pillar 2 Capital on Operational Risk

This capital component was introduced as from the 1 January 2008 and coincided with changes in the asset risk weightings for specified loans and liquid investments. Previously no operational charge was prescribed.

The credit union uses the Standardised approach which is considered to be most suitable for its business given the small number of distinct transaction streams. The Operational Risk Capital Requirement is calculated by mapping the credit union's three year average net interest income and net non-interest income to the credit union's various business lines.

Based on this approach, the credit union's operational risk requirement is as follows:

- operational risk regulatory capital \$ 508,076 (2010 - \$ 590,556).

It is considered that the Standardised approach accurately reflects the credit union's operational risk .

23. CATEGORIES OF FINANCIAL INSTRUMENTS

a. The following information classifies the financial instruments into measurement classes

	Fair value through profit or loss \$	Held to maturity \$	Loans and receivables \$	Total \$
2011				
<u>Financial assets</u>				
Cash	-	-	3,728,704	3,728,704
Receivables	-	-	145,636	145,636
Receivables from financial institutions	-	23,500,000	-	23,500,000
Loans to members	-	-	95,062,424	95,062,424
Available for sale investments	235,315	-	-	235,315
Loans to capital investors	-	-	100,000	100,000
	235,315	23,500,000	99,036,764	122,772,079
<u>Financial liabilities</u>				
Creditors	-	-	1,412,036	1,412,036
Deposits from members	-	-	110,242,335	110,242,335
Subordinated debt	-	-	1,000,000	1,000,000
	-	-	112,654,371	112,654,371
2010				
<u>Financial assets</u>				
Cash	-	-	2,408,821	2,408,821
Receivables	-	-	120,015	120,015
Receivables from financial institutions	-	22,500,000	-	22,500,000
Loans to members	-	-	90,215,388	90,215,388
Available for sale investments	235,315	-	-	235,315
Loans to capital investors	-	-	100,000	100,000
	235,315	22,500,000	92,844,224	115,579,539
<u>Financial liabilities</u>				
Creditors	-	-	1,645,684	1,645,684
Deposits from members	-	-	103,351,533	103,351,533
Subordinated debt	-	-	993,380	993,380
	-	-	105,990,597	105,990,597

b. Assets measured at fair value through profit or loss

Fair value measurement at end of the reporting period using:

	2011		2010	
	Level 3	Total	Level 3	Total
	\$	\$	\$	\$
Available for sale investments	235,315	235,315	235,315	235,315

The fair value hierarchy has the following levels:

- (a) quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1);
- (b) inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices) (Level 2); and
- (c) inputs for the asset or liability that are not based on observable market data (unobservable inputs) (Level 3).

The level 3 investments are held at cost and relate to the shares in the trade association body CUSCAL Limited. These shares are held to maintain services for the settlement with other financial institutions, treasury, and support services. They are not readily realisable by way of sale or transfer.

LABORATORIES CREDIT UNION LTD

ABN 77 087 650 217

2011 Complete set of financial statements

24. MATURITY PROFILE OF FINANCIAL ASSETS AND LIABILITIES

Monetary assets and liabilities have differing maturity profiles depending on the contractual term, and in the case of loans the repayment amount and frequency. The table below shows the period in which different monetary assets and liabilities held will mature and be eligible for renegotiation or withdrawal. In the case of loans, the table shows the period over which the principal outstanding will be repaid based on the remaining period to the repayment date assuming contractual repayments are maintained, and is subject to change in the event that current repayment conditions are varied. Financial assets and liabilities are at the undiscounted values (including future interest expected to be earned or paid). Accordingly these values will not agree to the balance sheet.

2011	Book value	Up to 3 months	3-12 months	1-5 years	After 5 years	No Maturity	Total cash flows
	\$	\$	\$	\$	\$	\$	\$
ASSETS							
Cash	3,728,704	3,632,842	-	-	-	95,862	3,728,704
Advance to financial Institutions	23,518,647	9,148,458	8,212,257	8,577,841	-	-	25,938,556
Loans & advances	95,062,424	2,703,619	7,652,216	37,883,414	130,025,004	-	178,264,253
Total financial assets	122,309,775	15,484,919	15,864,473	46,461,255	130,025,004	95,862	207,931,513
LIABILITIES							
Creditors	1,412,036	445,292	-	-	-	-	445,292
Deposits from members	110,242,335	69,767,990	41,305,115	1,324,187	-	-	112,397,292
Subordinated debt	1,000,000	-	-	-	1,000,000	-	1,000,000
	112,654,371	70,213,282	41,305,115	1,324,187	1,000,000	-	113,842,584
Undrawn loan commitments	21,754,055	21,754,055	-	-	-	-	21,754,055
Total financial liabilities	134,408,426	91,967,337	41,305,115	1,324,187	1,000,000	-	135,596,639
2010							
ASSETS							
Cash	2,408,821	2,270,274	-	-	-	138,547	2,408,821
Advance to financial Institutions	22,442,329	14,117,265	4,108,140	5,035,877	-	-	23,261,282
Loans & advances	90,275,925	2,523,742	6,988,554	34,674,130	124,545,820	-	168,732,246
Total financial assets	115,127,075	18,911,281	11,096,694	39,710,007	124,545,820	138,547	194,402,349
LIABILITIES							
Creditors	1,774,113	659,575	-	-	-	-	659,575
Deposits from members –	103,351,533	63,100,739	40,259,395	1,268,864	-	-	104,628,998
Subordinated debt	993,380	-	-	-	993,380	-	993,380
	106,119,026	63,760,314	40,259,395	1,268,864	993,380	-	106,281,953
Undrawn loan commitments	18,817,776	18,817,776	-	-	-	-	18,817,776
Total financial Liabilities	124,936,802	82,578,090	40,259,395	1,268,864	993,380	-	125,099,729

LABORATORIES CREDIT UNION LTD

ABN 77 087 650 217

2011 Complete set of financial statements

25. INTEREST RATE CHANGE PROFILE OF FINANCIAL LIABILITIES

Financial assets and liabilities have conditions which allow interest rates to be amended either on maturity (term deposits and term investments) or after adequate notice is given (loans and savings). The table below shows the respective value of funds where interest rates are capable of being altered within the prescribed time bands, being the earlier of the contractual repricing date, or maturity date.

	Within 1 month \$	1-3 months \$	3-12 months \$	1-5 years \$	Non interest bearing \$	Total \$
2011						
ASSETS						
Cash	3,632,842	-	-	-	95,862	3,728,704
Receivables	-	-	-	-	145,636	145,636
Advances to other financial Institutions	1,000,000	18,000,000	4,500,000	-	-	23,500,000
Loans & advances	81,086,454	3,073,815	6,955,732	3,895,849	-	95,011,850
Investments	-	-	-	-	235,315	235,315
Total financial assets	85,719,296	21,073,815	11,455,732	3,895,849	476,813	122,621,505
LIABILITIES						
Creditors	-	-	-	-	1,412,036	1,412,036
Deposits from members	59,147,678	10,440,465	39,408,454	1,212,718	33,020	110,242,335
Subordinated debt	1,000,000	-	-	-	-	1,000,000
	60,147,678	10,440,465	39,408,454	1,212,718	1,445,056	112,654,371
Undrawn loan commitments	21,754,055	-	-	-	-	21,754,055
Total financial liabilities	81,901,733	10,440,465	39,408,454	1,212,718	1,445,056	134,408,426
2010						
ASSETS						
Cash	2,270,274	-	-	-	138,547	2,408,821
Receivables	-	-	-	-	120,015	120,015
Advances to other financial Institutions	-	17,500,000	5,000,000	-	-	22,500,000
Loans & advances	68,290,483	3,623,742	13,287,054	5,073,239	-	90,274,518
Investments	-	-	-	-	235,315	235,315
Total financial assets	70,560,757	21,123,742	18,287,054	5,073,239	493,877	115,538,669
LIABILITIES						
Creditors	-	-	-	-	1,645,684	1,645,684
Deposits from members	52,699,294	11,139,130	38,345,270	1,134,439	33,400	103,351,533
Subordinated debt	993,380	-	-	-	-	993,380
	53,692,674	11,139,130	38,345,270	1,134,439	1,679,084	105,990,597
Undrawn loan commitments	18,817,776	-	-	-	-	18,817,776
Total financial liabilities	72,510,450	11,139,130	38,345,270	1,134,439	1,679,084	124,808,373

LABORATORIES CREDIT UNION LTD

ABN 77 087 650 217

2011 Complete set of financial statements

26. FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

Fair value has been determined on the basis of the present value of expected future cash flows under the terms and conditions of each financial asset and financial liability.

Significant assumptions used in the determining the cash flows are that the cash flows will be consistent with the contracted cash flows under the respective contracts.

The information is only relevant to circumstances at balance date and will vary depending on the contractual rates applied to each asset and liability, relative to market rates and conditions at the time. No assets are held regularly traded by the credit union, and there is no active market to assess the value of the financial assets and liabilities. The values reported have not been adjusted for the changes in credit ratings of the assets.

The calculation reflects the interest rate applicable for the remaining term to maturity not the rate applicable to the original term

	Fair Value	2011 Carrying Value	Variance	Fair Value	2010 Carrying Value	Variance
	\$	\$	\$	\$	\$	\$
FINANCIAL ASSETS						
Cash	3,728,704	3,728,704	-	2,408,821	2,408,821	-
Advances to other financial institutions	23,491,206	23,500,000	(8,794)	22,465,831	22,500,000	(34,169)
Receivables	145,636	145,636	-	120,015	120,015	-
Loans to members	95,062,354	95,062,424	(70)	90,214,451	90,215,388	(937)
Investments	235,315	235,315	-	235,315	235,315	-
Subordinated loans	100,000	100,000	-	100,000	100,000	-
Total financial assets	122,763,215	122,772,079	(8,864)	115,544,433	115,579,539	(35,106)
FINANCIAL LIABILITIES						
Creditors	1,412,036	1,412,036	-	1,645,684	1,645,684	-
Deposits from members	110,237,777	110,242,335	(4,558)	103,366,551	103,351,533	15,018
Subordinated debt	1,000,000	1,000,000	-	993,380	993,380	-
Total financial liabilities	112,649,813	112,654,371	(4,558)	106,005,615	105,990,597	15,018

Assets where the fair value is lower than the book value have not been written down in the accounts of the credit union on the basis that they are to be held to maturity, or in the case of loans, all amounts due are expected to be recovered in full.

The fair value estimates were determined by the following methodologies and assumptions:

Liquid assets and receivables from other financial institutions

The carrying values of cash and liquid assets and receivables due from other financial institutions redeemable within 12 months approximate their fair value as they are short term in nature or are receivable on demand.

Loans and advances

The carrying value of loans and advances is net of unearned income and both general and specific provisions for doubtful debts.

For variable rate loans, (excluding impaired loans) the amount shown in the balance sheet is considered to be a reasonable estimate of fair value. The fair value for fixed rate loans is calculated by utilising discounted cash flow models (i.e. the net present value of the portfolio future principal and interest cash flows), based on the period to maturity of the loans. The discount rates applied were based on the current applicable rate offered for the average remaining term of the portfolio.

26. FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES Continued

The fair value of impaired loans was calculated by discounting expected cash flows using a rate which includes a premium for the uncertainty of the flows.

Deposits from members

The fair value of call and variable rate deposits, and fixed rate deposits repricing within 12 months, is the amount shown in the Balance Sheet. Discounted cash flows were used to calculate the fair value of other term deposits, based upon the deposit type and the rate applicable to its related period maturity.

	2011	2010
	\$	\$
27. FINANCIAL COMMITMENTS		
a. Outstanding loan commitments		
Loans approved but not funded	166,683	897,424
b. Loan redraw facilities		
Loan redraw facilities available	19,521,943	15,823,663
c. Undrawn loan facilities		
Loan facilities available to members for overdrafts and line of credit loans are as follows:		
Total value of facilities approved	2,836,854	2,833,139
Less: Amount advanced	(771,425)	(736,450)
Net undrawn value	2,065,429	2,096,689
	21,754,055	18,817,776
d. Computer Licence commitments		
The costs committed under contracts with Ultradata are as follows:		
Not later than one year	155,856	139,642
Later than 1 year but not 2 years	155,856	139,642
Later than 2 years but not 5 years	-	139,642
Later than 5 years	-	-
	311,712	481,927
e. Lease expense commitments		
Not later than one year	88,908	86,466
Later than 1 year but not 5 years	50,134	131,615
Later than 5 years	-	-
	139,042	218,081

The operating leases are in respect of property used for providing branch services to members. There are no contingent rentals applicable to leases taken out. The terms of the leases are for between 2 to 5 years and options for renewal are usually obtained for a further 3 years.

There are no restrictions imposed on the credit union so as to limit the ability to undertake further leases, borrow funds or issue dividends.

28. STANDBY BORROWING FACILITIES

The credit union has a borrowing facility with Credit Union Services Corporation (Australia) Limited ("Cuscal") of:

	Gross	Current	Net
	\$	Borrowing	Available
		\$	\$
2011			
Loan facility	1,200,000	-	1,200,000
Overdraft facility	500,000	-	500,000
TOTAL STANDBY BORROWING FACILITIES	1,700,000	-	1,700,000
2010			
Loan Facility	1,200,000	-	1,200,000
Overdraft Facility	500,000	-	500,000
TOTAL STANDBY BORROWING FACILITIES	1,700,000	-	1,700,000

Withdrawal of the loan facility is subject to the availability of funds at Cuscal.

Cuscal holds an equitable mortgage charge over all of the assets of the credit union as security against loan and overdraft amounts drawn under the facility arrangements.

29. CONTINGENT LIABILITIES

Liquidity support scheme

The credit union is a member of the Credit Union Financial Support Scheme Limited (CUFSS) a Company limited by guarantee, established to provide financial support to member credit unions in the event of a liquidity or capital problem. As a member, the credit union is committed to maintaining 3.2% of the total assets as deposits with Cuscal Limited.

Under the terms of the Industry Support Contract (ISC), the maximum call for each participating credit union would be 3.2% of the credit union's total assets (3% under loans and facilities and .2% under the cap on contributions to permanent loans). This amount represents the participating credit union's irrevocable commitment under the ISC. At the balance date there were no loans issued under this arrangement.

30. DISCLOSURES ON DIRECTORS AND OTHER KEY MANAGEMENT PERSONNEL

a. Remuneration of key management persons

Key management persons are those persons having authority and responsibility for planning, directing and controlling the activities of the credit union, directly or indirectly, including any director (whether executive or otherwise) of that credit union. *Control* is the power to govern the financial and operating policies of an credit union so as to obtain benefits from its activities.

Key management persons ("KMP") have been taken to comprise the directors and the members of the executive management responsible for the day to day financial and operational management of the credit union.

The aggregate Compensation of KMP during the year comprising amounts paid or payable or provided for was as follows:

LABORATORIES CREDIT UNION LTD

ABN 77 087 650 217

2011 Complete set of financial statements

30. DISCLOSURES ON DIRECTORS AND OTHER KEY MANAGEMENT PERSONNEL Continued

Note the AASB 124 standard does not specifically require the separation of the directors and executive remuneration. A single table may be shown for KMP combined.

	2011 Total	2010 Total
	\$	\$
(a) short-term employee benefits;	307,612	294,546
(b) post-employment benefits - superannuation contributions	30,796	28,990
(c) other long-term benefits – net increases in long service leave provision	22,695	7,779
(d) termination benefits;	-	-
(e) share-based payment.	-	-
Total	361,103	331,315

In the above table, remuneration shown as short term benefits means (where applicable) wages, salaries and social security contributions, paid annual leave and paid sick leave, profit-sharing and bonuses, value of fringe benefits received, but excludes out of pocket expense reimbursements.

All remuneration to directors was approved by the members at the previous Annual General Meeting of the credit union.

b. Loans to Directors and other Key Management Persons

The credit union's policy for lending to directors and management is that all loans are approved and deposits accepted on the same terms and conditions which applied to members for each class of loan or deposit.

There are no loans which are impaired in relation to the loan balances with director's or other KMP.

There are no benefits or concessional terms and conditions applicable to the Close family members of the KMP. There are no loans which are impaired in relation to the loan balances with close family relatives of directors and other KMP.

The detail of transactions during the year is as follows:

	2011			2010		
	Mortgage secured	Other term loans	Revolving Credit	Mortgage secured	Other term loans	Revolving Credit
Funds available to be drawn	-	-	89,000	-	-	78,667
Balance	1,214,711	-	75,935	1,537,850	-	80,061
Amounts disbursed or facilities increased in the year	132,585	-	13,065	28,051	-	-
Interest and other revenue earned	94,931	-	-	91,182	-	641

LABORATORIES CREDIT UNION LTD

ABN 77 087 650 217

2011 Complete set of financial statements

30. DISCLOSURES ON DIRECTORS AND OTHER KEY MANAGEMENT PERSONNEL Continued

Other transactions between related parties include deposits from directors, and other KMP are -

	2011 \$	2010 \$
Total value term and savings deposits from KMP	754,574	730,334
Total interest paid on deposits to KMP	38,222	21,111

The credit union's policy for receiving deposits from KMP is that all transactions are approved and deposits accepted on the same terms and conditions which applied to members for each type of deposit.

c. Transactions with Other Related Parties

Other transactions between related parties include deposits from director related entities or close family members of directors, and other KMP.

The credit union's policy for receiving deposits from related parties is that all transactions are approved and deposits accepted on the same terms and conditions which applied to members for each type of deposit.

There are no benefits paid or payable to the close family members of the key management persons.

There are no service contracts to which key management persons or their close family members are an interested party.

31. SUPERANNUATION LIABILITIES

The credit union contributes to the NGS Super Plan for the purpose of superannuation guarantee payments and payment of other superannuation benefits on behalf of employees. The plan is administered by an independent corporate trustee.

The credit union has no interest in the superannuation plan (other than as a contributor) and is not liable for the performance of the plan, or the obligations of the plan.

32. SECURITISATION

The credit union has an arrangement with Integris Securitisation Services Pty Limited whereby it acts as an agent to promote and complete loans on their behalf, for on sale to an investment trust. The credit union also manages the loans portfolio on behalf of the trust. The credit union bears no risk exposure in respect of these loans. The credit union receives a management fee to recover the costs of on-going administration of the processing of the loan repayments and the issue of statements to the members.

The amount of securitised loans under management as at 30 June 2011 is \$190,619 (2010 – \$203,435).

	2011 \$	2010 \$
33. NOTES TO STATEMENT OF CASH FLOWS		
Reconciliation of cash		
Cash comprises:		
Cash on hand	95,862	138,547
Deposits at call with other financial institutions	3,632,842	2,270,274
Total cash	<u>3,728,704</u>	<u>2,408,821</u>

Reconciliation of net cash flows from revenue activities to accounting profit

The net cash flows from revenue activities is reconciled to the profit after tax:

Profit after income tax	493,047	457,948
Add/(Deduct):		
Increase in provision for loans	(9,703)	(18,009)
Depreciation expense	58,191	67,704
Amortisation of intangible assets	47,395	39,636
Loss on sale of assets	5,547	-
Increase in provisions for staff leave	42,093	61,563
(Decrease)/Increase in provision for income tax	(15,805)	77,967
Increase in other provisions	-	1,990
Increase in accrued expenses	(13,665)	(83,712)
(Decrease)/Increase in interest payable	(18,708)	364,907
Increase in deferred tax assets	(24,038)	(24,983)
Decrease in interest receivable	60,511	248,509
Income tax instalments	-	68,105
Net cash from revenue activities	<u>624,865</u>	<u>1,297,643</u>

34. CORPORATE INFORMATION

The credit union is a company limited by shares, and is registered under the Corporations Act 2001.

The address of the registered office is: No. 1 The Village, Riverside Corporate Park,
 3 Julius Ave
 NORTH RYDE NSW 2113

The address the principal place of business is: No. 1 The Village, Riverside Corporate Park,
 3 Julius Ave
 NORTH RYDE NSW 2113

The nature of the operations and its principal activities are the provision of deposit taking facilities and loan facilities to the members of the credit union.